



*“The most efficient bond between the mexican agri and the world”*

[www.columbia.com.mx](http://www.columbia.com.mx)

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# Columbia's History

While we gained experience, eventually **we specialize in the grain industry.**

**Supplying 2 million metric tons of grain** to the following destinations:  
**Venezuela, Kenya, El Salvador, Guatemala, Zimbabwe and other destinations in Africa.**

Our strategic geographic locations and our alliances with important trading houses and logistics companies has **allowed us to trade big volumes of different commodities in short periods of time.**



Comercializadora Columbia **was founded in Mexico in 1991** to satisfy the country's vegetable oil and imported wheat needs.

In the last five years (2016-2020), **Columbia has become Mexico's most relevant grain exporter.**

**We also established ourselves as the leading supplier of the Mexican Federal Government** over the last two decades.

More than 28 years providing a trustworthy and reliable source, which guarantees competitiveness, and has created a bond between the Mexican agriculture industry and the world.

- We are currently active members of different trade associations nationally and worldwide:



just to mention a few...





# OUR NACIONAL PRODUCTS

## SPECIFICATION SHEET



### NON GMO WHITE MAIZE

USAGE: Fitable for human consumption.

 ORIGIN: MEXICO

 PACKING: IN BULK

 PORT OF LOADING: TOPOLOBAMPO, SINALOA

 AVAILABILITY : SPOT

CONCEPT	PARAMETER
Test Weight	74 kg/hl min.
Moisture	14% max.
Foreign Matter	2% max.
Heat Damaged	2% max.
Broken Kernel	2% max.
Total Damaged	5% max.
Maize of other color	2% max.
Insects and Plagues	FREE
Aflatoxins	20 ppb <sup>(1)</sup>
NON GMO as per First Class Independent Lab.	

**NOTES:**

<sup>(1)</sup> ppb: parts per billion.

## SPECIFICATION SHEET



### NON GMO DURUM WHEAT

USAGE: With a rich amber color and high gluten content, durum wheat is used primarily for pasta, couscous and some Mediterranean breads.

 ORIGIN: MEXICO

 PACKING: IN BULK

 PORT OF LOADING: GUAYMAS, SONORA

 AVAILABILITY : SPOT

CONCEPT	PARAMETER
Test Weight	78 kg/hl min.
Vitreous	80% min.
Moisture	13% max.
Foreign Matter	2% max.
Broken Kernel	5% max.
Damaged Kernel	5% max.
Other cereals	2% max.
Protein	12% min (dry basis)
Insects and Plagues	FREE
Karnal Bunt	FREE As per Official Authority.

## SPECIFICATION SHEET



### SORGHUM

USAGE: Used for food, animal fodder, the production of alcoholic beverages, and biofuels.

 ORIGIN: MEXICO

 PACKING: IN BULK

 PORT OF LOADING: ALTAMIRA O TOPOLOBAMPO

 AVAILABILITY : SPOT

CONCEPT	PARAMETER
Test Weight	70 kg/hl min.
Moisture	14% max.
Heat Damaged	0.5% max.
Total Damaged	5.0% max.
Broken Kernel	4.5% max.
Foreign matter	2.5% max.
Sorghum Tannins	3.0% max.
Aflatoxins	20 ppb <sup>(1)</sup> .

**NOTES:**

<sup>(1)</sup> ppb: parts per billion.





## SPECIFICATION SHEET

CONCEPT	PARAMETER
Caliber	Various (9mm a 12mm)
Broken	1% max.
Split	1% max.
Green – Brown	1% max.
Worn Bitten	1% max.
Smooth	1% max.
Stained	1% max.
Foreign Matter	1% max.
Total Damaged	3.5% max.

### CHICKPEAS

 ORIGIN: MEXICO

 PACKING: IN BULK

 PORT OF LOADING: MAZATLÁN, SINALOA

 AVAILABILITY : SPOT

## SPECIFICATION SHEET



### BLACK BEANS

 ORIGIN: MEXICO

 PACKING: IN BULK

 PORT OF LOADING: VERACRÚZ, MEXICO.

 AVAILABILITY : SPOT

CONCEPT	PARAMETER
Moisture	15% max.
Foreign Matter	1% max.
Insect Damaged	0.5% max.
Total Damaged	2% max.
Deffected	7% max.
Broken Bean	3% max.
Other color	1% max.
Insects and Plagues	FREE
Cooking Time	60 mins max.
Aflatoxins	20 ppb <sup>(1)</sup>
Vomitoxins	1 ppm <sup>(2)</sup>

**NOTES:**

(1) ppb: parts per billion.

(2) ppm: parts per million.

## SPECIFICATION SHEET



### BLUE CORN

USAGE: Due to its great cultural significance, its use is focused on the human food: for the preparation of dough, atole and pinole.

 ORIGIN: MEXICO

 PACKING: IN BULK or BAGGED

 PORT OF LOADING: TO BE DECLARED.

 AVAILABILITY : ALL YEAR LONG

CONCEPT	PARAMETER
Test Weight	74 kg/hl min.
Moisture	14% max.
Heat Damaged	0.5% max.
Total Damaged	5.0% max.
Broken Kernel	2.0% max.
Foreign matter	2.5% max.
Other color kernel	2.0% max.
Aflatoxins	20 ppb <sup>(1)</sup> .
Impurities	2.0% max.
Insects and Plagues	FREE
Non-transgenic	


## SPECIFICATION SHEET



### WHEAT SEMOLINA

 ORIGIN: MEXICO

 PACKING: BULK

 PORT OF LOADING: TO BE DECLARED

 AVAILABILITY : ALL YEAR LONG

CONCEPT	PARAMETER
Energy Kcal	350 g
Protein	14 g
Total fat	1 g
Carbohydrates	91 g
Raw fiber	< 5 g
Sodium	1 mg
Calcium	21 mg
Iron	2 mg
Potassium	233 mg

## SPECIFICATION SHEET



### WHEAT BRAN

USAGE: produced primarily for animal feed and industrial uses such as ethanol, cooking oil, etc.

 ORIGIN: MEXICO

 PACKING: IN BULK

 PORT OF LOADING: TO BE DECLARED.

 AVAILABILITY : ALL YEAR LONG

CONCEPT	PARAMETER
Protein	15 g
Total fat	7 g
Carbohydrates	19 g
Dietary fiber	43 g



# OUR WORLDWIDE PRODUCTS

## SPECIFICATION SHEET



### YELLOW CORN GRADE 2.

USAGE: produced primarily for animal feed and industrial uses such as ethanol, cooking oil, etc.

 ORIGIN: U.S., ARGENTINA or BRAZIL.

 PACKING: IN BULK

 PORT OF LOADING: TO BE DECLARED.

 AVAILABILITY : SPOT

CONCEPT	PARAMETER
Test Weight	54 lb/bu min.
Moisture	14.5% max.
Heat Damaged	0.2% max.
Broken Kernel	3% max.
Total Damaged	5% max.
Insects and Plague	FREE

## SPECIFICATION SHEET



### SOYBEANS, grade 2

USAGE: processed for their oil and meal (for the animal feed industry). A smaller percentage is processed for human consumption and made into products including soy milk, soy flour, soy protein.

 ORIGIN: U.S. OR BRAZIL

 PACKING: IN BULK

 PORT OF LOADING: TO BE DECLARED.

 AVAILABILITY : SPOT

CONCEPT	PARAMETER
Test Weight	54 lb/bu min.
Foreing Matter	2% max.
Heat Damaged	0.5% max.
Broken	20% max.
Total Damaged	3% max.
Other Colors	2% max.
Insects and Plagues	FREE



## SPECIFICATION SHEET



CONCEPT	PARAMETER
Protein	46% min.
Moisture	12.5% max.
Fiber	3.5% max.
Urease Activity	0.02 – 0.20 max.

### SOYBEAN MEAL

USAGE: used primarily as a protein source in animal feeds for the production of poultry, beef, pork, milk, butter, and eggs.

 ORIGIN: U.S. OR ARGENTINA

 PACKING: IN BULK

 PORT OF LOADING: TO BE DECLARED.

 AVAILABILITY : SPOT

## SPECIFICATION SHEET



### RED LENTILS

 ORIGIN: CANADA

 PACKING: IN BULK or BAGGED

 PORT OF LOADING: TO BE DECLARED

 AVAILABILITY : SPOT

CONCEPT	PARAMETER
Moisture	14% max.
Colour Requirement	GNC
Contrasting Colours	0.2% max.
Stained	1% max.
Heated	0.2% max.
Peeled, Split, Broken	2% max.
Other Damage	1% max.
Total Damage	2% max.
Foreign Material	0.2% max.

## SPECIFICATION SHEET



### GREEN LENTILS

 ORIGIN: U.S., ARGENTINA or BRAZIL.

 PACKING: IN BULK

 PORT OF LOADING: TO BE DECLARED.


 AVAILABILITY : ALL YEAR LONG


CONCEPT	PARAMETER
Impurities	0.1% max.
Others	0.2% max.
Heated	0.2% max.
Broken Kernel	2.0% max.
Heat Damaged	0.2% max.
Other damages	1% max.
Contrasting Colours	0.2% max.
Wrinkle	2.0% max.
Moisture	13% max.


## SPECIFICATION SHEET



### WHITE RICE 5%

 ORIGIN: U.S., BRAZIL, URUGUAY.

 PACKING: IN BULK or BAGGED

 PORT OF LOADING: TO BE DECLARED.

 AVAILABILITY: SPOT

CONCEPT	PARAMETER
Moisture	14% max.
Broken	5% max.
Chalky kernel	6% max.
Foreign Matter	01.% max.
Paddy Grain	15 grains per Kg.
Milling degree	Well Milled and Polished.

## SPECIFICATION SHEET



 **POPCORN**

 **ORIGIN: U.S.A**

 **PACKING: IN BULK or BAGGED**

 **PORT OF LOADING: TO BE DECLARED.**

 **AVAILABILITY : ALL YEAR LONG**


CONCEPT	PARAMETER
Burst Radius	45 mm
Moisture	11.80% max.
Specific weight	87.6 kg/hl
Temperature	23.6° C
Black Tips	2.30%
Unexploded grains	2.80%

## SPECIFICATION SHEET



 OATS

 ORIGIN: CANADA

 PACKING: IN BULK or BAGGED

 PORT OF LOADING: TO BE DECLARED.





 AVAILABILITY : ALL YEAR LONG

CONCEPT	PARAMETER
Moisture	9.62%
Protein	12.30%
Total fiber	1.80%
Ashes	1.50%
Enzymatic activity	Negative
Aflatox (B1-B2-G1-G2-M1)	< 20 PPB

## SPECIFICATION SHEET



 BIRDSEED

-  ORIGIN: CANADA
-  PACKING: IN BULK or BAGGED
-  PORT OF LOADING: TO BE DECLARED.
-  AVAILABILITY : ALL YEAR LONG

CONCEPT	PARAMETER
Moisture	8.40%
Protein	15.44%
Fiber	16.25%
Ashes	2.59%
Fat	11.32%




## CRUDE PALM OIL & DERIVATIVES

 ORIGIN: CENTRAL AMERICA

 PACKING: IN BULK

 PORT OF LOADING: TO BE DECLARED.

 AVAILABILITY : SPOT

CONCEPT	PARAMETER
Free Fatty Acids (As palmatic)	5.0% max.
Moisture, Volatile Matter and Insoluble impurities.	0.5% max.
Melting Point.	33-40°C.
Iodine Value	49-55cg I2/g.



# Our services:

- 1 Harvesting, warehousing and conservation** of grain and cereals for export markets.
- 2 Cleaning and packaging** pulses at our warehouse (own brand or personalized).
- 3 Warehouse and silo storage** for bulk and dried bagged cargo.
- 4 Contract farming of national crops** for international customers.
- 5 Energetic market** (\*in process) Transloading of fuel products at our facility in the metropolitan area.

# Pleased industries



Wholesale Market



Livestock Industry



Tortilla Industry



Oil Industry



Flour Industry



Retail Industry



Energetic Industry



## GET IN TOUCH WITH US!



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